



Creating Sustainable Solutions *TOGETHER*

First Quarter 2022 Earnings Presentation

May 6, 2022



Agenda

1. **Introduction**
Roger Hendriksen | Director, Investor Relations
2. **First Quarter Summary**
Jeff Edwards | Chairman and Chief Executive Officer
3. **Financial Overview**
Jon Banas | Executive VP and Chief Financial Officer
4. **Closing Comments**
Jeff Edwards
5. **Q & A**

Forward-Looking Statements

This presentation includes “forward-looking statements” within the meaning of U.S. federal securities laws, and we intend that such forward-looking statements be subject to the safe harbor created thereby. Our use of words “estimate,” “expect,” “anticipate,” “project,” “plan,” “intend,” “believe,” “outlook,” “guidance,” “forecast,” or future or conditional verbs, such as “will,” “should,” “could,” “would,” or “may,” and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements are based upon our current expectations and various assumptions. Our expectations, beliefs, and projections are expressed in good faith and we believe there is a reasonable basis for them. However, we cannot assure you that these expectations, beliefs and projections will be achieved. Forward-looking statements are not guarantees of future performance and are subject to significant risks and uncertainties that may cause actual results or achievements to be materially different from the future results or achievements expressed or implied by the forward-looking statements. Among other items, such factors may include: Impacts, including commodity cost increases and disruptions related to the war in Ukraine and the current COVID-related lockdowns in China; our ability to offset the adverse impact of higher commodity and other costs through negotiations with our customers; the impact, and expected continued impact, of the COVID-19 outbreak on our financial condition and results of operations; significant risks to our liquidity presented by the COVID-19 pandemic risk; prolonged or material contractions in automotive sales and production volumes; our inability to realize sales represented by awarded business; escalating pricing pressures; loss of large customers or significant platforms; our ability to successfully compete in the automotive parts industry; availability and increasing volatility in costs of manufactured components and raw materials; disruption in our supply base; competitive threats and commercial risks associated with our diversification strategy through our Advanced Technology Group; possible variability of our working capital requirements; risks associated with our international operations, including changes in laws, regulations, and policies governing the terms of foreign trade such as increased trade restrictions and tariffs; foreign currency exchange rate fluctuations; our ability to control the operations of our joint ventures for our sole benefit; our substantial amount of indebtedness and variable rates of interest; our ability to obtain adequate financing sources in the future; operating and financial restrictions imposed on us under our debt instruments; the underfunding of our pension plans; significant changes in discount rates and the actual return on pension assets; effectiveness of continuous improvement programs and other cost savings plans; manufacturing facility closings or consolidation; our ability to execute new program launches; our ability to meet customers’ needs for new and improved products; the possibility that our acquisitions and divestitures may not be successful; product liability, warranty and recall claims brought against us; laws and regulations, including environmental, health and safety laws and regulations; legal and regulatory proceedings, claims or investigations against us; work stoppages or other labor disruptions; the ability of our intellectual property to withstand legal challenges; cyber-attacks, data privacy concerns, other disruptions in, or the inability to implement upgrades to, our information technology systems; the possible volatility of our annual effective tax rate; the possibility of a failure to maintain effective controls and procedures; the possibility of future impairment charges to our goodwill and long-lived assets; our ability to identify, attract, develop and retain a skilled, engaged and diverse workforce; our ability to procure insurance at reasonable rates; and our dependence on our subsidiaries for cash to satisfy our obligations; and other risks and uncertainties, including those detailed from time to time in our periodic reports filed with the securities and exchange commission.

You should not place undue reliance on these forward-looking statements. Our forward-looking statements speak only as of the date of this presentation, and we undertake no obligation to publicly update or otherwise revise any forward-looking statement, whether as a result of new information, future events or otherwise, except where we are expressly required to do so by law.

This presentation also contains estimates and other information that is based on industry publications, surveys, and forecasts. This information involves a number of assumptions and limitations, and we have not independently verified the accuracy or completeness of the information.

| First Quarter Summary

Jeff Edwards, Chairman and CEO

Q1 2022 Highlights

Continuing Strong Operating Performance Overshadowed by Industry Challenges

99%

World-class Quality
Green Customer Scorecards

96%

World-class Service
Green Launch Scorecards

0.39

World-class Safety
Total Incident Rate (TIR)

\$19m

Manufacturing/Purchasing
Lean Savings

\$6m

Reduced Overhead
Lower SGA&E Expense

\$3m

Strategic Initiative Impacts
Restructuring Savings

Volatile Customer Production Schedules Continue, Materials and Other Inflation Still Increasing

Culture and Values Recognized



Cost Recovery and Indexing Update



Customer Initiatives

- Received customer commitments to increase the percentage of recovery of 2021 incurred and 2022 expected incremental material costs
 - Index-based agreements
 - Negotiated price Increases
 - Delayed LTA price adjustments
 - Reduced "quick savings"
- Expanded index-based agreements to include customers representing over 60% of revenue base
 - Covering both oil-based materials and metals
- Pursuing additional recovery claims in-line with cost increases and market challenges going forward

Financial Overview

Jon Banas, Executive VP and CFO

Financial Results

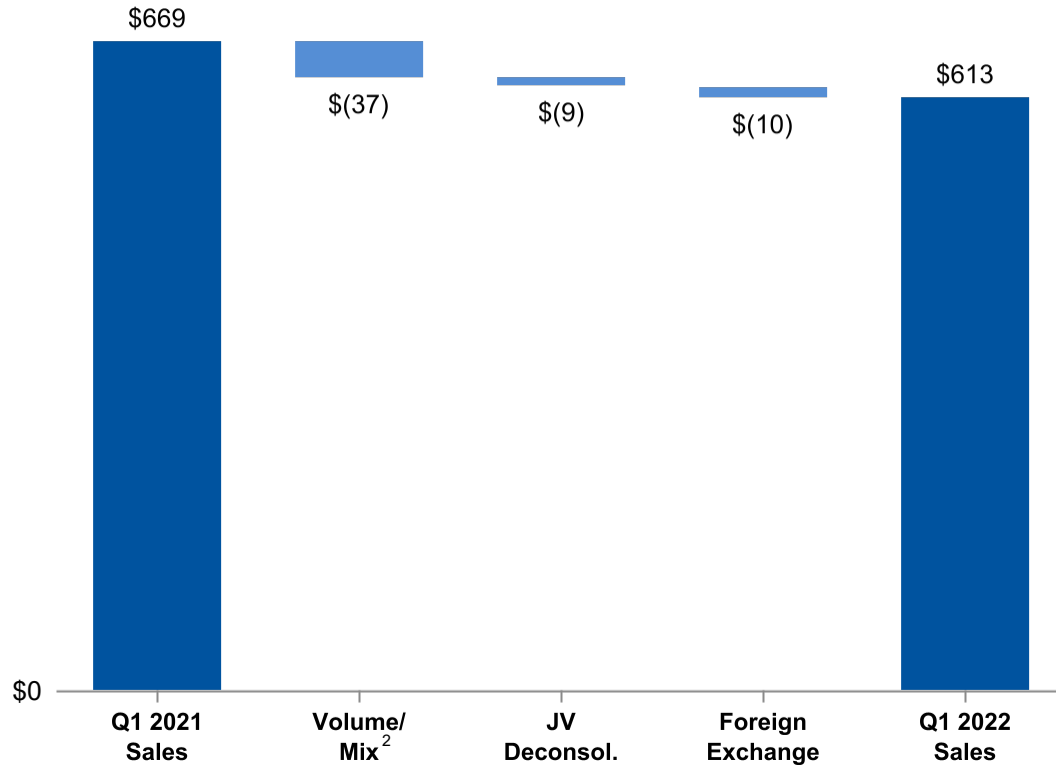
(USD millions, except per share amounts)

	Three Months Ended March 31,			
	2022		2021	
Sales	\$	613.0	\$	669.0
Gross Profit	\$	21.5	\$	68.3
<i>% Margin</i>		<i>3.5 %</i>		<i>10.2 %</i>
Adjusted EBITDA ¹	\$	0.1	\$	38.5
<i>% Margin¹</i>		<i>— %</i>		<i>5.8 %</i>
Income Tax Expense	\$	0.7	\$	0.9
<i>Effective Tax Rate %</i>		<i>(1.1)%</i>		<i>(2.8)%</i>
Net Loss	\$	(61.4)	\$	(33.9)
<i>EPS (Fully diluted)</i>	\$	<i>(3.58)</i>	\$	<i>(2.00)</i>
Adjusted Net Loss ¹	\$	(51.4)	\$	(14.5)
<i>Adjusted EPS (Fully diluted)¹</i>	\$	<i>(3.00)</i>	\$	<i>(0.85)</i>
CAPEX	\$	32.3	\$	38.6
<i>% of Sales</i>		<i>5.3 %</i>		<i>5.8 %</i>

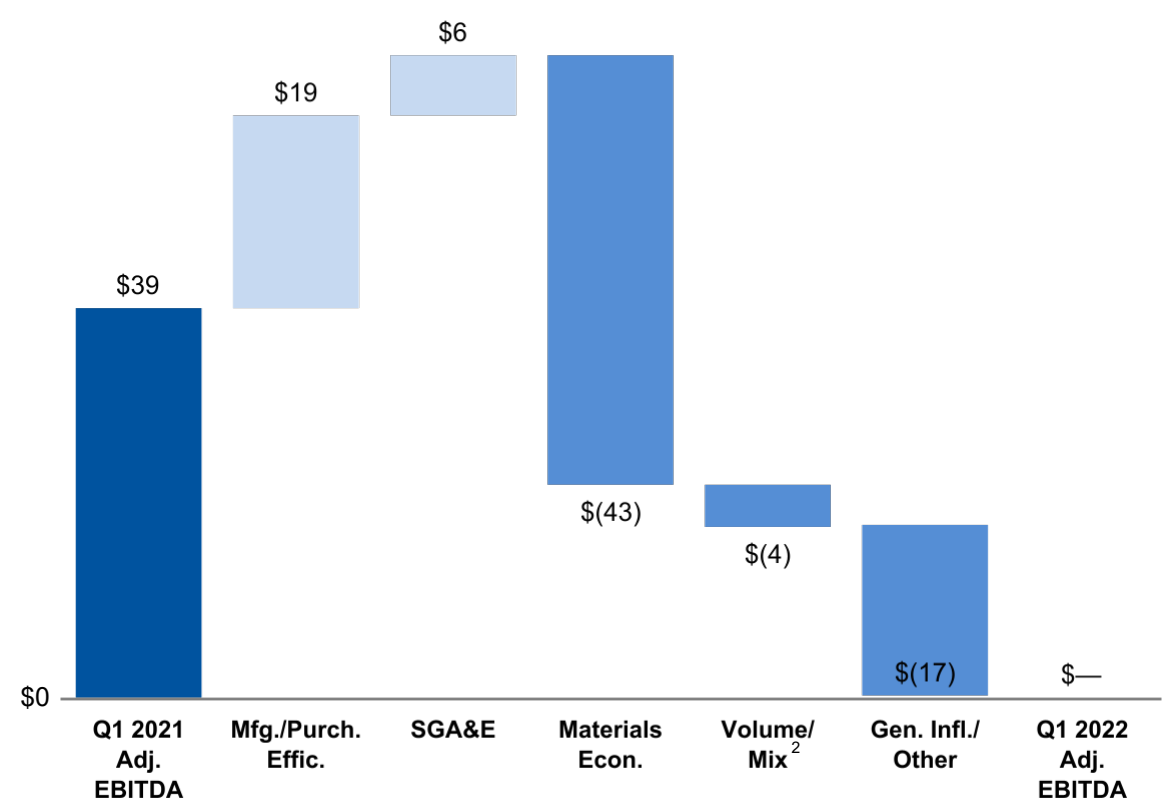
Q1 2022 Bridge Analysis

(USD millions)

Sales



Adjusted EBITDA¹



¹ See Appendix for definitions and reconciliation to U.S. GAAP

² Net of customer price adjustments. Includes impact of material cost recoveries.

Totals may not add due to rounding

Continuing Solid Liquidity

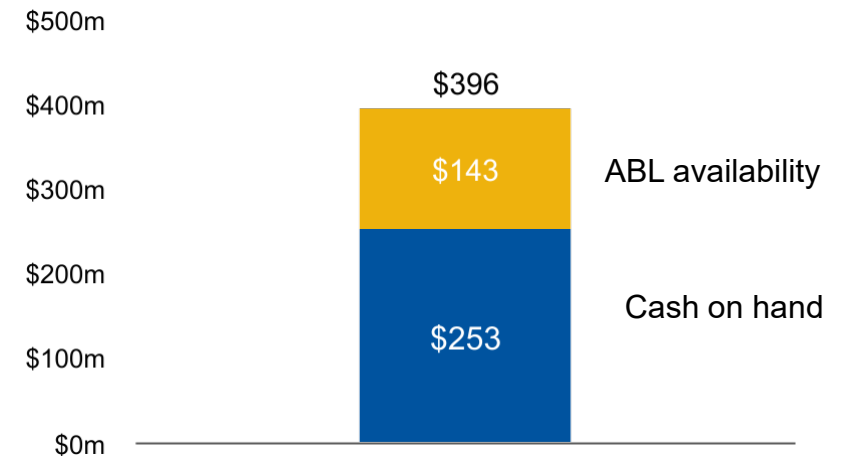
Free Cash Flow¹

(millions)

	Three Months Ended March 31,	
	2022	2021
Net cash used in operating activities	\$ (12.2)	\$ (7.1)
Capital expenditures	(32.3)	(38.6)
Free cash flow	\$ (44.5)	\$ (45.7)

Liquidity - March 31, 2022

(millions)



**Cash Balance Includes \$50 million of Proceeds from European Asset Sale
Current Liquidity More Than Sufficient to Support Operations and Strategic Initiatives**

| Closing Comments

Jeff Edwards, Chairman and CEO

Continued Focus on Cost and Improved Efficiency

2022 Cost Improvement Initiatives

Process rationalization of European FBD operations

Consolidate EZn and MagAlloy® coating process into focused facilities

Continue lean manufacturing initiatives

Improving manufacturing efficiency

VAVE and other cost reduction



Complete targeted European plant restructuring initiatives

Right sizing select facilities and revenues



Further global overhead and SGA&E rationalization

Targeting 15% reduction in above the plant labor costs



Maintain laser focus on overall fixed costs controls

Capital, structure, spending



I Q & A

| Appendix

Non-GAAP Financial Measures

EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net (loss) income, adjusted (loss) earnings per share, net debt and free cash flow are measures not recognized under U.S. GAAP and which exclude certain non-cash and special items that may obscure trends and operating performance not indicative of the Company's core financial activities. Management considers EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net (loss) income, adjusted (loss) earnings per share, net debt and free cash flow to be key indicators of the Company's operating performance and believes that these and similar measures are widely used by investors, securities analysts and other interested parties in evaluating the Company's performance. In addition, similar measures are utilized in the calculation of the financial covenants and ratios contained in the Company's financing arrangements and management uses these measures for developing internal budgets and forecasting purposes. EBITDA is defined as net loss adjusted to reflect income tax expense, interest expense net of interest income, depreciation and amortization, and adjusted EBITDA is defined as EBITDA further adjusted to reflect certain items that management does not consider to be reflective of the Company's core operating performance. Adjusted EBITDA margin is defined as adjusted EBITDA as a percentage of sales. Adjusted net (loss) income is defined as net (loss) income adjusted to reflect certain items that management does not consider to be reflective of the Company's core operating performance. Adjusted basic and diluted (loss) earnings per share is defined as adjusted net (loss) earnings divided by the weighted average number of basic and diluted shares, respectively, outstanding during the period. Net debt is defined as total debt minus cash and cash equivalents. Free cash flow is defined as net cash provided by operating activities minus capital expenditures and is useful to both management and investors in evaluating the Company's ability to service and repay its debt.

When analyzing the Company's operating performance, investors should use EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net (loss) income, adjusted (loss) earnings per share, net debt and free cash flow as supplements to, and not as alternatives for, net (loss) income, operating (loss) earnings, or any other performance measure derived in accordance with U.S. GAAP, and not as an alternative to cash flow from operating activities as a measure of the Company's liquidity. EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net (loss) income, adjusted (loss) earnings per share, net debt and free cash flow have limitations as analytical tools and should not be considered in isolation or as substitutes for analysis of the Company's results of operations as reported under U.S. GAAP. Other companies may report EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net (loss) income, adjusted (loss) earnings per share, net debt and free cash flow differently and therefore the Company's results may not be comparable to other similarly titled measures of other companies. In addition, in evaluating adjusted EBITDA and adjusted net (loss) income, it should be noted that in the future the Company may incur expenses similar to or in excess of the adjustments in the below presentation. This presentation of adjusted EBITDA and adjusted net (loss) income should not be construed as an inference that the Company's future results will be unaffected by special items. Reconciliations of EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net (loss) income, adjusted (loss) earnings per share, net debt and free cash flow follow.

EBITDA and Adjusted EBITDA Reconciliation

(Unaudited, dollar amounts in thousands)

	Three Months Ended March 31,	
	2022	2021
Net loss attributable to Cooper-Standard Holdings Inc.	\$ (61,360)	\$ (33,864)
Income tax expense	652	936
Interest expense, net of interest income	18,177	17,784
Depreciation and amortization	32,133	33,528
EBITDA	\$ (10,398)	\$ 18,384
Restructuring charges	7,831	21,047
Deconsolidation of joint venture ⁽¹⁾	2,257	—
Impairment charges ⁽²⁾	455	—
Gain on sale of business, net ⁽³⁾	—	(891)
Adjusted EBITDA	\$ 145	\$ 38,540
Sales	\$ 612,984	\$ 668,967
Net loss margin (Net loss/sales)	(10.0)%	(5.1)%
Adjusted EBITDA margin (adjusted EBITDA/sales)	— %	5.8 %

1. Loss attributable to deconsolidation of joint venture investment in Asia Pacific, which required adjustment to fair value.

2. Non-cash impairment charges in 2022 related to idle assets in Europe.

3. During 2021, we recorded subsequent adjustments to the net gain on sale of business, which related to the 2020 divestiture of our European rubber fluid transfer and specialty sealing businesses.

Adjusted Net Loss and Adjusted EPS

(Unaudited, dollar amounts in thousands except share and per share amounts)

	Three Months Ended March 31,	
	2022	2021
Net loss attributable to Cooper-Standard Holdings Inc.	\$ (61,360)	\$ (33,864)
Restructuring charges	7,831	21,047
Deconsolidation of joint venture ⁽¹⁾	2,257	—
Impairment charges ⁽²⁾	455	—
Gain on sale of business, net ⁽³⁾	—	(891)
Tax impact of adjusting items ⁽⁴⁾	(584)	(775)
Adjusted net loss	\$ (51,401)	\$ (14,483)
Weighted average shares outstanding:		
Basic	17,136,411	16,951,190
Diluted	17,136,411	16,951,190
Loss per share:		
Basic	\$ (3.58)	\$ (2.00)
Diluted	\$ (3.58)	\$ (2.00)
Adjusted loss per share:		
Basic	\$ (3.00)	\$ (0.85)
Diluted	\$ (3.00)	\$ (0.85)

1. Loss attributable to deconsolidation of joint venture investment in Asia Pacific, which required adjustment to fair value.
2. Non-cash impairment charges in 2022 related to idle assets in Europe.
3. During 2021, we recorded subsequent adjustments to the net gain on sale of business, which related to the 2020 divestiture of our European rubber fluid transfer and specialty sealing businesses.
4. Represents the elimination of the income tax impact of the above adjustments by calculating the income tax impact of these adjusting items using the appropriate tax rate for the jurisdiction where the charges were incurred.

Adjusted EBITDA Margin, Financial Ratios

Twelve Months Ended March 31, 2022

(Unaudited, dollar amounts in thousands)

					Twelve Months Ended	
	Q2 2021	Q3 2021	Q4 2021	Q1 2022	March 31, 2022	
Net loss attributable to Cooper-Standard Holdings Inc.	\$ (63,611)	\$ (123,173)	\$ (102,187)	\$ (61,360)	\$ (350,331)	
Income tax expense (benefit)	(17,459)	32,121	23,794	652	39,108	
Interest expense, net of interest income	18,125	18,243	18,359	18,177	72,904	
Depreciation and amortization	35,444	36,049	33,987	32,133	137,613	
EBITDA	\$ (27,501)	\$ (36,760)	\$ (26,047)	\$ (10,398)	\$ (100,706)	
Restructuring ⁽¹⁾	11,631	1,573	2,699	7,831	23,734	
Gain on sale of business, net ⁽²⁾	195	—	—	—	195	
Impairment charges ⁽³⁾	841	1,006	23,762	455	26,064	
Lease termination costs ⁽⁴⁾	108	322	318	—	748	
Settlement charges ⁽⁵⁾	—	—	1,279	—	1,279	
Deconsolidation of joint venture ⁽⁶⁾	—	—	—	2,257	2,257	
Adjusted EBITDA	\$ (14,726)	\$ (33,859)	\$ 2,011	\$ 145	\$ (46,429)	
Debt						
Debt payable within one year					\$ 53,605	
Long-term debt					979,922	
Total debt					\$ 1,033,527	
Less: cash and cash equivalents					252,911	
Net debt					\$ 780,616	
Leverage ratio (Total debt/TTM Adjusted EBITDA)					(22.3)	
Net leverage ratio (Net debt/TTM Adjusted EBITDA)					(16.8)	
Interest coverage ratio (Adjusted EBITDA/Interest expense)					(0.6)	
Sales	\$ 533,185	\$ 526,690	\$ 601,349	\$ 612,984	\$ 2,274,208	
Net loss margin (Net loss/Sales)	(11.9)	% (23.4)	% (17.0)	% (10.0)	% (15.4)	%
Adjusted EBITDA margin (Adjusted EBITDA/Sales)	(2.8)	% (6.4)	%	0.3 %	— %	(2.0) %

- Includes non-cash impairment charges related to restructuring.
- In 2021, there were subsequent adjustments to the net gain on sale of business, which related to the 2020 divestitures.
- Non-cash impairment charges related to fixed assets, net of portion attributable to noncontrolling interests.
- Lease termination costs no longer recorded as restructuring charges in accordance with ASC 842.
- Non-cash pension settlement charges and administrative fees incurred related to certain of our U.S. and non-U.S. pension plans.
- Loss attributable to deconsolidation of joint venture investment in Asia Pacific, which required adjustment to fair value.

Free Cash Flow

(Unaudited, dollar amounts in thousands)

	Three Months Ended March 31,	
	2022	2021
Net cash used in operating activities	\$ (12,213)	\$ (7,084)
Capital expenditures	(32,314)	(38,617)
Free cash flow	\$ (44,527)	\$ (45,701)