CooperStandard

THIRD QUARTER 2016
CONFERENCE CALL AND WEBCAST

November 1, 2016

AGENDA

Introduction	Roger Hendriksen Director, Investor Relations
Business Overview	Jeff Edwards Chairman and Chief Executive Officer
Financial Overview	Matt Hardt Executive VP and Chief Financial Officer
Summary and Outlook	Jeff Edwards
Q & A	

FORWARD-LOOKING STATEMENTS

This presentation contains certain “forward-looking statements” within the meaning of U.S. federal securities laws, and we intend that such forward-looking statements be subject to the safe harbor created thereby. Our use of words such as “estimate,” “anticipate,” “expect,” “suggest,” “plan,” “believe,” “intend,” “target,” “project,” “should,” “could,” “would,” “may,” “will,” “forecast,” or other similar expressions, is intended to identify forward-looking statements that represent our current expectations about possible future events or results. We believe these expectations are reasonable, but these statements are not guarantees of any events or financial results, and our actual results may differ materially due to a variety of important factors. Among other items, such factors may include: prolonged or material contractions in automotive sales and production volumes; escalating pricing pressures; loss of large customers or significant platforms; our ability to successfully compete in the automotive parts industry; availability and increasing volatility in costs of manufactured components and raw materials; disruption in our supply base; risks associated with our non-U.S. operations; foreign currency exchange rate fluctuations; our ability to control the operations of our joint ventures for our sole benefit; our substantial debt; our ability to obtain adequate financing sources in the future; operating and financial restrictions imposed on us under our term loan facility and the asset based revolving facility; the underfunding of our pension plans; significant changes in discount rates and the actual return on pension assets; effectiveness of our continuous improvement programs and other cost savings plans; manufacturing facility closings or consolidation; our ability to execute new program launches; our ability to meet customers' needs for new and improved products; the possibility that our acquisition strategy may not be successful; product liability, warranty and recall claims brought against us; environmental, health and safety laws and other laws and regulations; work stoppages or other labor disruptions; the ability of our intellectual property to withstand legal challenges; cyber-attacks or other disruptions in our information technology systems; the possible volatility of our annual effective tax rate; the possibility of future impairment charges to our goodwill and long-lived assets; the concentrated ownership of our stock which may allow a few owners to exert significant control over us; and our dependence on our subsidiaries for cash to satisfy our obligations.

You should not place undue reliance on these forward-looking statements. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by any applicable securities laws.

This presentation also contains estimates and other information that is based on industry publications, surveys, and forecasts. This information involves a number of assumptions and limitations, and we have not independently verified the accuracy or completeness of the information.

BUSINESS OVERVIEW

Jeff Edwards, Chairman and CEO

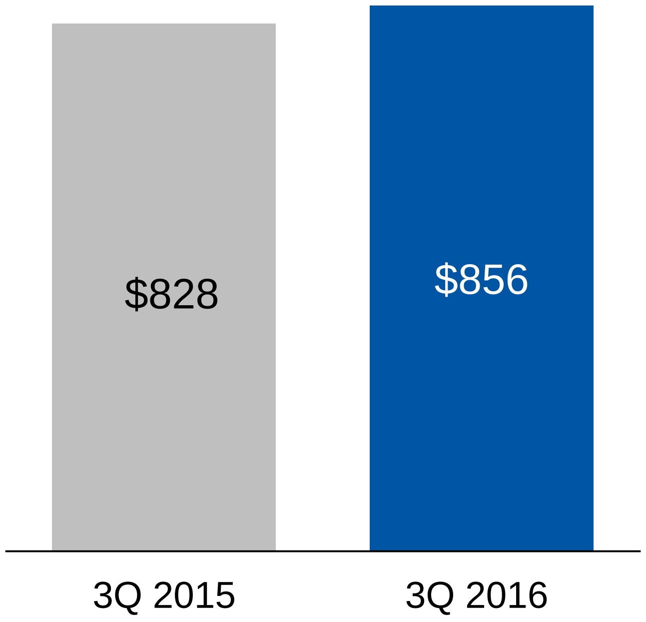
CONTINUED STRONG GROWTH AND MARGIN EXPANSION

(USD millions)

Record Sales

+3.4%

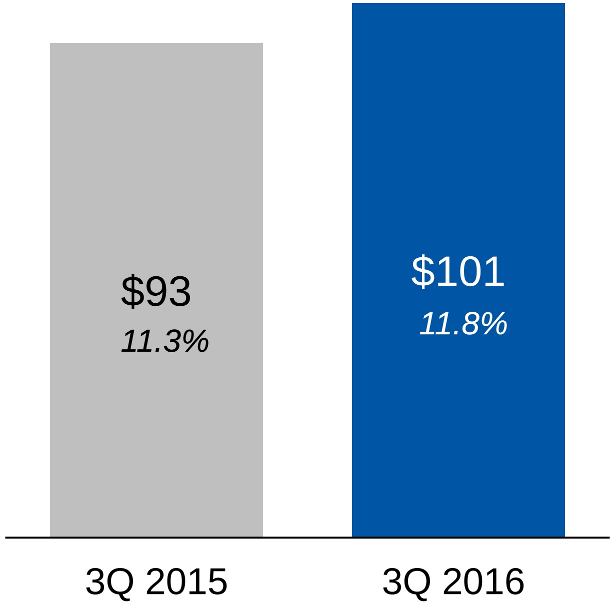
+4.3% excl. FX, acq., divest.



Record Adj. EBITDA

+7.9%

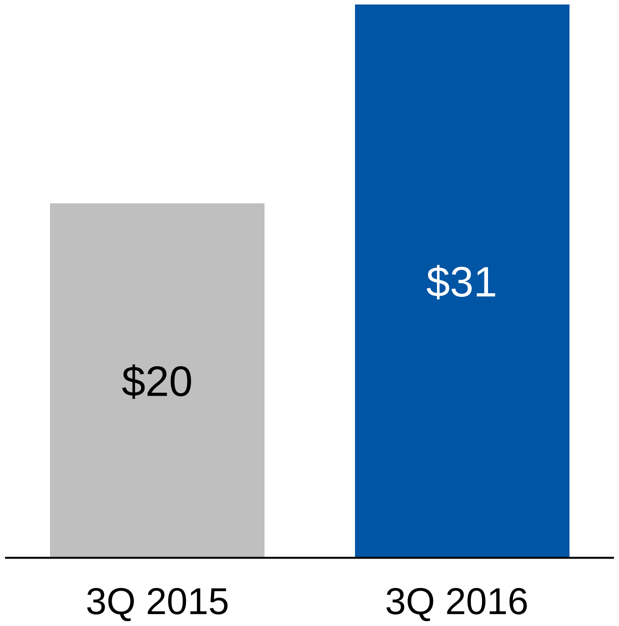
+50 bps



Improved Free Cash Flow[1]

+$11m

+60.3%



[1] Defined as cash provided by operating activities minus CAPEX. Free cash flow is a non-GAAP measure. See appendix.

REVENUE OUTPACING INDUSTRY

Year-Over-Year % Change	2013	2014	2015	3Q YTD 2016
CS Sales Growth	7.3%	5.0%	3.0%	4.4%
Exchange Adjustment	(0.3%)	1.0%	9.2%	1.8%
Acquisition / Divestiture Adjustment	(1.1%)	(1.3%)	(4.9%)	(0.2%)
Adjusted CS Sales Growth	**5.9%**	**4.7%**	**7.3%**	**5.9%**
Global Production Volume (Market)[1]	**5.1%**	**3.3%**	**2.2%**	**4.1%**
CS Sales Growth to Market Ratio	**1.2**	**1.4**	**3.3**	**1.4**

(1) Source: IHS, excludes Japan
Numbers subject to rounding

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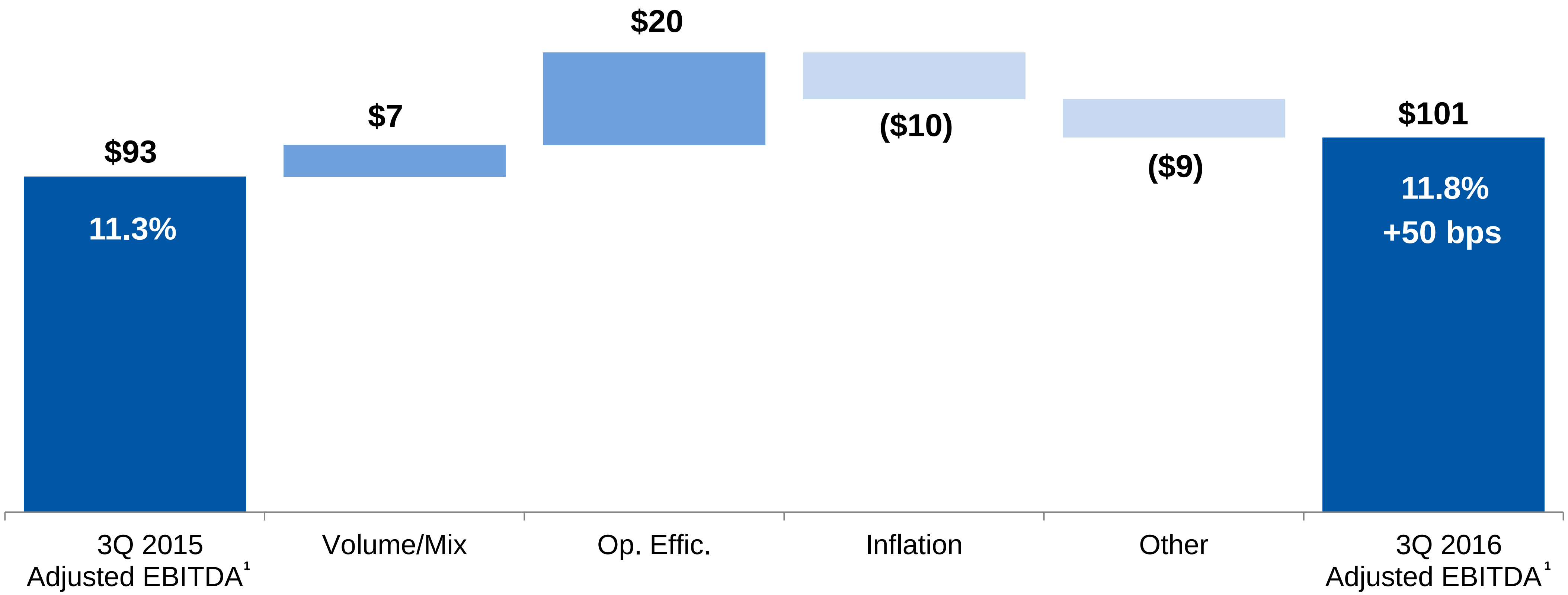
OPERATING EFFICIENCIES DRIVE MARGIN EXPANSION

(USD millions)



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[1] Adjusted EBITDA is a non-GAAP measure. See appendix.

WORLD-CLASS OPERATING SYSTEM AND CULTURE OF EXCELLENCE DRIVES RESULTS

$78m
Net New Business Awards
Majority Global Platforms

18
New Product Launches
12 on Global Platforms

$20m
Cost Reductions
Operating Efficiency

+80%
Improved PPM
vs. 2015 FY rate

+30%
Improved Safety TIR
vs. 2015 FY rate

1st
Innovation Award
Finalist - Society of Plastics Engineers

SUCCESSFULLY BRINGING INNOVATIONS TO MARKET

$170m
Annual Booked Business to Date

6
Development Contracts (Fortrex™)

$50m
Pending Open Quotes

$260m
Additional Targeted Quotes

Innovations to be Released for Sale in Q4 2016

- **Fortrex™ FTX**
- **Fortrex™ Microdense**

Commercialized Technologies

MagAlloy™

ArmorHose™

Gen III Posi-Lock

TP Microdense

Dynafib

Fortrex™

imagine
initiate
innovate

FINANCIAL OVERVIEW

Matt Hardt, Executive VP and CFO

FINANCIAL RESULTS

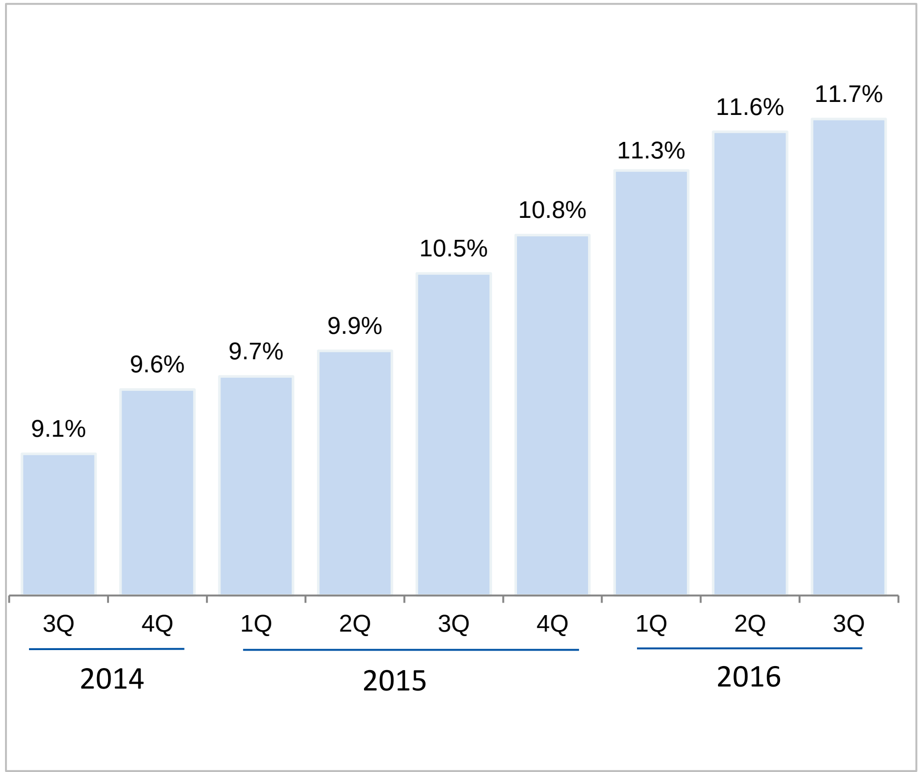
(USD millions, except per share amounts)

	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2016	2015	2016	2015
Sales	$855.7	$827.5	$2,597.5	$2,488.4
Gross Profit	$164.7	$148.4	$496.5	$433.3
% Margin	*19.2%*	*17.9%*	*19.1%*	*17.4%*
Adjusted EBITDA[1]	$100.8	$93.3	$312.9	$271.1
% Margin	*11.8%*	*11.3%*	*12.0%*	*10.9%*
Net Income	$36.4	$32.7	$107.9	$90.2
EPS (Fully diluted)	*$1.94*	*$1.78*	*$5.77*	*$4.92*
Adjusted Net Income[1]	$46.5	$41.1	$146.9	$111.8
Adjusted EPS (Fully diluted)	*$2.48*	*$2.23*	*$7.85*	*$6.10*
CAPEX	$35.4	$33.8	$116.8	$129.7
% of Sales	*4.1%*	*4.1%*	*4.5%*	*5.2%*

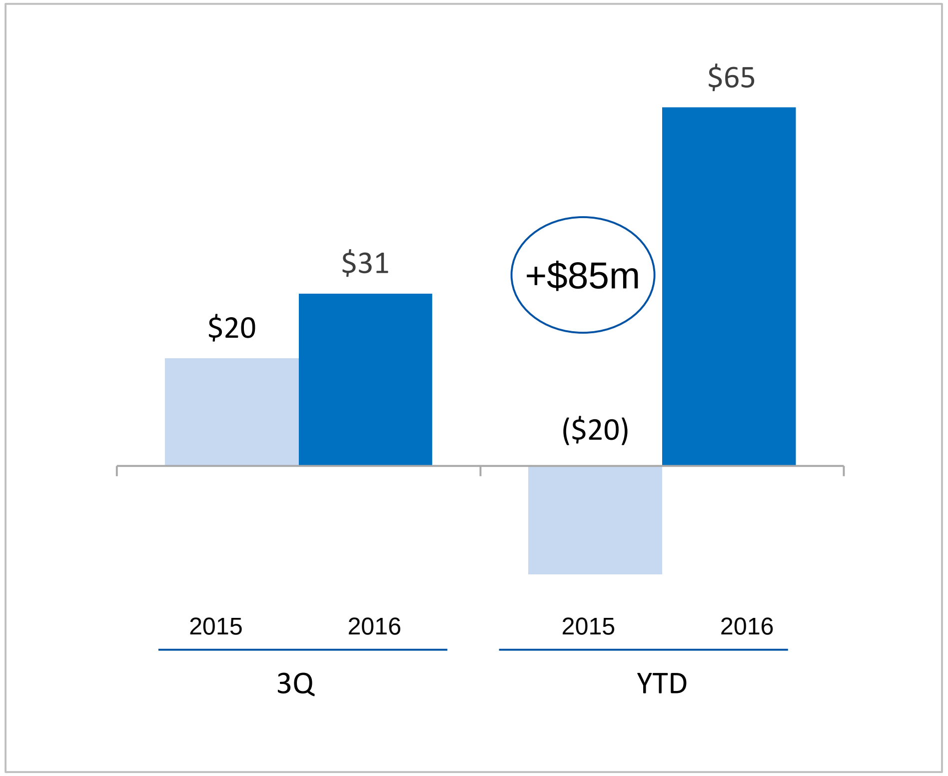
[1] See appendix for reconciliation of non-GAAP items

CONTINUED STRONG MARGIN AND CASH FLOW MOMENTUM

TTM Adjusted EBITDA Margin



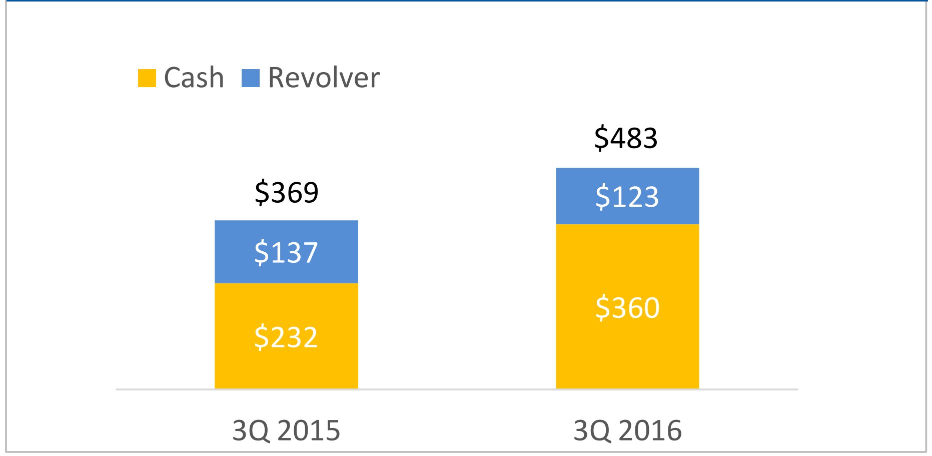
Free Cash Flow[1] (USD millions)



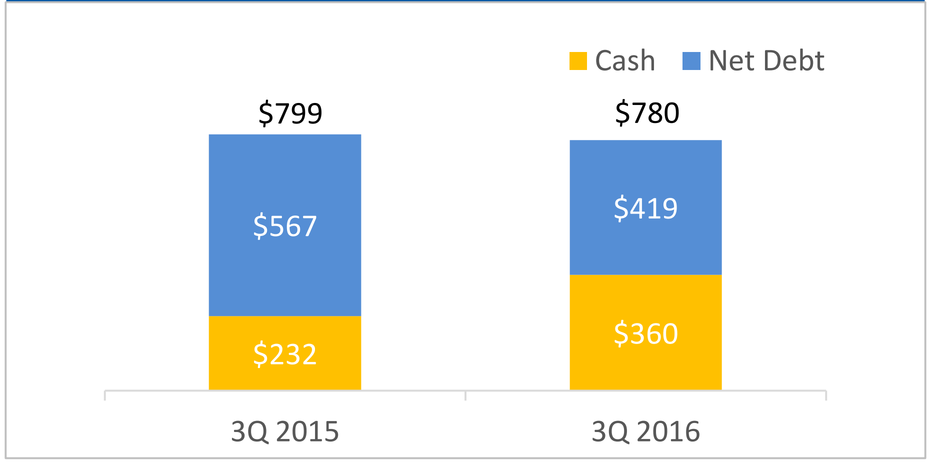
[1] Defined as cash provided by operating activities less CAPEX. See appendix.

STRONG BALANCE SHEET AND CREDIT PROFILE

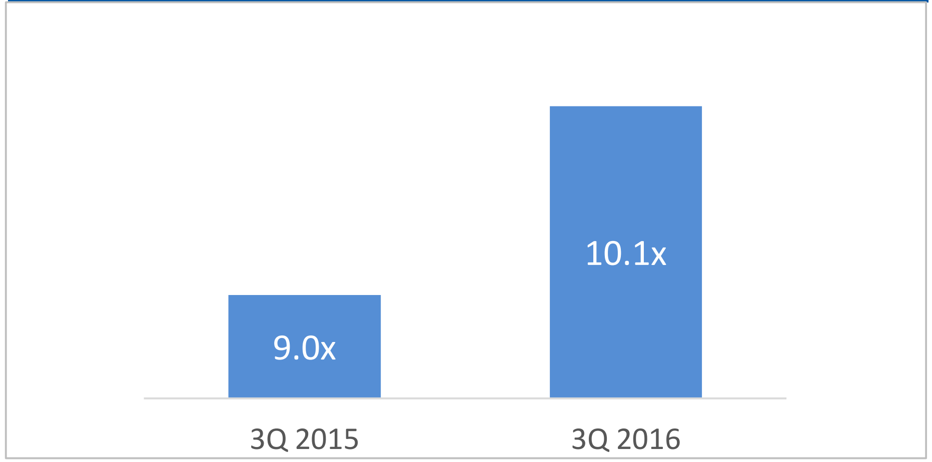
Total Liquidity (USD millions)



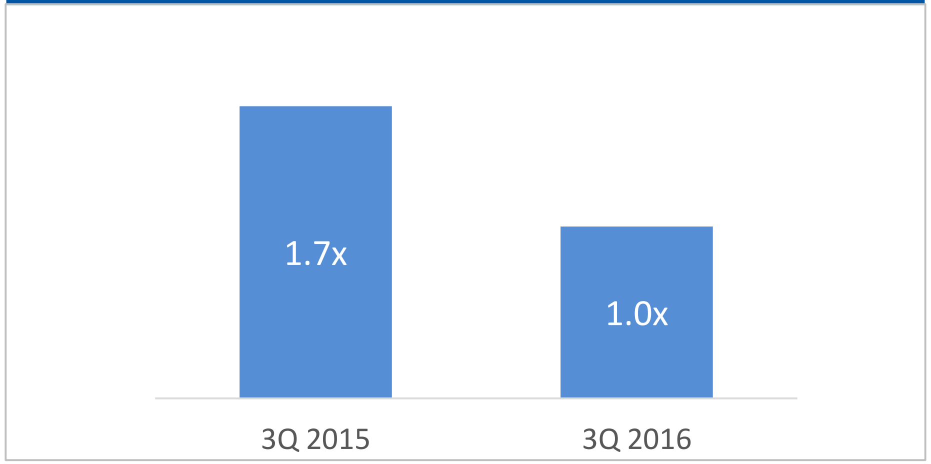
Debt and Net Debt (USD millions)



TTM Adj. EBITDA / Interest



Net Debt / TTM Adj. EBITDA



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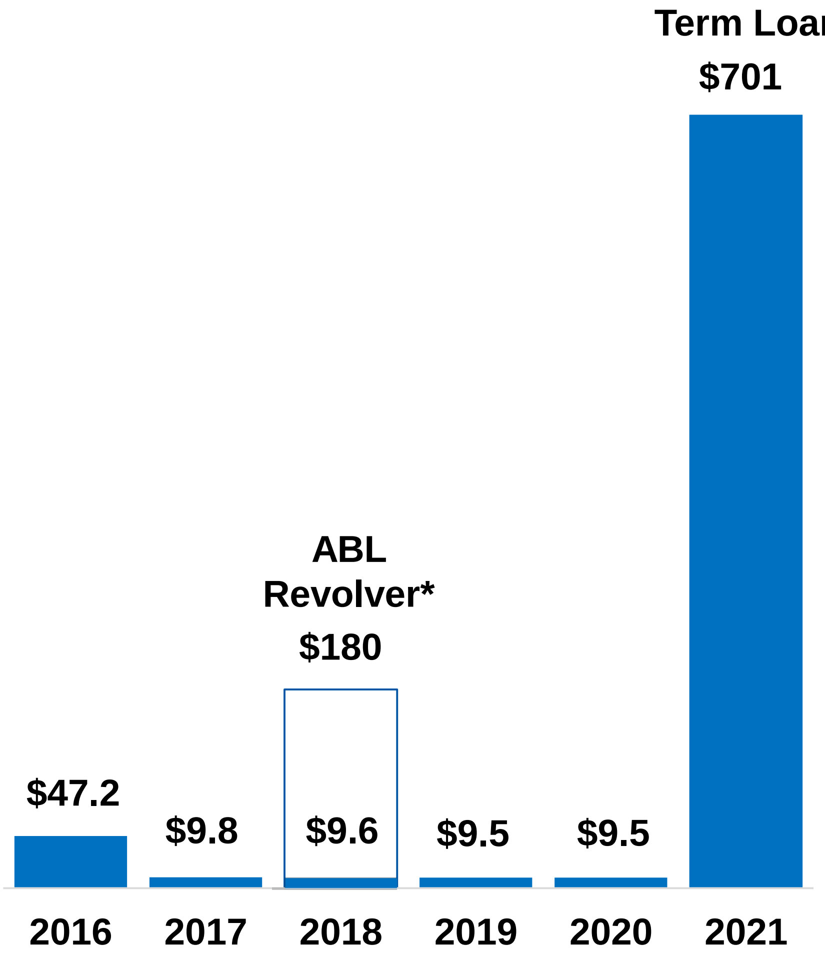
Numbers are subject to rounding

REFINANCING INITIATIVE

Pro Forma Debt Maturity Schedule (as of December 31, 2015)

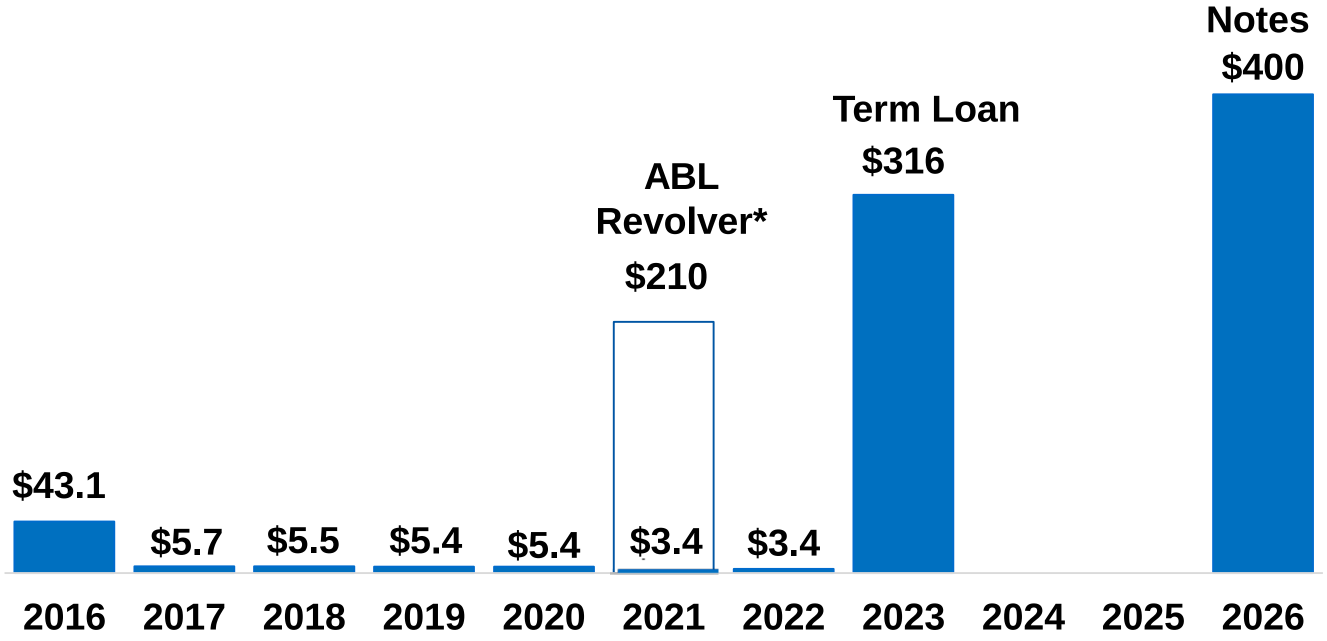
USD millions

Existing Schedule



New Schedule**

Highlights
- $400 Senior Secured Notes @ 5.625%
- $340 amended and extended Term Loan
- $210 upsized ABL facility



* ABL Revolver undrawn

** Subject to closing scheduled for November 2, 2016

OUTLOOK

Jeff Edwards, Chairman and CEO

2016 FULL-YEAR GUIDANCE

	Previous Guidance (July 28, 2016)	Current Guidance
Sales	$3.40 - $3.43 Billion	Unchanged
Adj. EBITDA Margin	12.0% - 12.5%	Unchanged
Capital Expenditures	$155 - $165 Million	Unchanged
Cash Restructuring	$45 - $55 Million	Unchanged
Cash Taxes	$50 - $60 Million	Unchanged

Key Assumptions in appendix

Q & A

APPENDIX

NON-GAAP FINANCIAL MEASURES

EBITDA, adjusted EBITDA, adjusted net income, adjusted earnings per share and free cash flow are measures not recognized under U.S. GAAP and which exclude certain non-cash and special items that may obscure trends and operating performance not indicative of the Company's core financial activities. Management considers EBITDA, adjusted EBITDA, adjusted net income, adjusted earnings per share and free cash flow to be key indicators of the Company's operating performance and believes that these and similar measures are widely used by investors, securities analysts and other interested parties in evaluating the Company's performance. In addition, similar measures are utilized in the calculation of the financial covenants and ratios contained in the Company’s financing arrangements and management uses these measures for developing internal budgets and forecasting purposes. EBITDA is defined as net income adjusted to reflect income tax expense (benefit), interest expense net of interest income, depreciation and amortization, and adjusted EBITDA is defined as EBITDA further adjusted to reflect certain items that management does not consider to be reflective of the Company's core operating performance. Adjusted net income is defined as net income adjusted to reflect certain items that management does not consider to be reflective of the Company's core operating performance. Adjusted earnings per share is defined as adjusted net income divided by the weighted average number of basic and diluted shares. Free cash flow is defined as net cash provided by operating activities minus capital expenditures and is useful to both management and investors in evaluating the Company’s ability to service and repay its debt.

When analyzing the Company’s operating performance, investors should use EBITDA, adjusted EBITDA, adjusted net income, adjusted earnings per share and free cash flow as supplements to, and not as alternatives for, net income, operating income, or any other performance measure derived in accordance with U.S. GAAP, and not as an alternative to cash flow from operating activities as a measure of the Company’s liquidity. EBITDA, adjusted EBITDA, adjusted net income, adjusted earnings per share and free cash flow have limitations as analytical tools and should not be considered in isolation or as substitutes for analysis of the Company’s results of operations as reported under U.S. GAAP. Other companies may report EBITDA, adjusted EBITDA, adjusted net income, adjusted earnings per share and free cash flow differently and therefore the Company's results may not be comparable to other similarly titled measures of other companies. In addition, in evaluating adjusted EBITDA and adjusted net income, it should be noted that in the future the Company may incur expenses similar to or in excess of the adjustments in the below presentation. This presentation of adjusted EBITDA and adjusted net income should not be construed as an inference that the Company's future results will be unaffected by unusual items. Reconciliations of EBITDA, adjusted EBITDA, adjusted net income and free cash flow follow.

EBITDA AND ADJUSTED EBITDA RECONCILIATION

(USD thousands)

	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2016	2015	2016	2015
Net income attributable to Cooper-Standard Holdings Inc.	$ 36,362	$ 32,732	$ 107,874	$ 90,215
Income tax expense	12,525	12,869	43,312	44,052
Interest expense, net of interest income	10,114	9,487	29,861	27,912
Depreciation and amortization	31,325	29,303	91,699	85,277
EBITDA	$ 90,326	$ 84,391	$ 272,746	$ 247,456
Gain on remeasurement of previously held equity interest (1)	—	—	—	(14,199)
Restructuring charges	10,430	8,540	33,468	34,809
Secondary offering underwriting fees and other expenses (2)	—	—	6,500	—
Amortization of inventory write-up (3)	—	—	—	1,419
Acquisition costs	—	353	—	1,352
Other	—	60	155	222
Adjusted EBITDA	$ 100,756	$ 93,344	$ 312,869	$ 271,059

(1) Gain on remeasurement of previously held equity interest in Shenya.
(2) Fees and expenses associated with the March 2016 secondary offering.
(3) Amortization of write-up of inventory to fair value for the Shenya acquisition.

ADJUSTED EBITDA MARGIN, FINANCIAL RATIOS

TWELVE MONTHS ENDED SEPT. 30, 2016

(USD millions)

	Three Months Ended				Twelve Months Ended
	31-Dec-15	31-Mar-16	30-Jun-16	30-Sep-16	30-Sep-16
Net income	$ 21.7	$ 30.6	$ 40.9	$ 36.4	$ 129.6
Income tax expense/(benefit)	(2.8)	15.6	15.2	12.5	40.5
Interest expense, net of interest income	10.3	9.8	10.0	10.1	40.2
Depreciation and amortization	29.2	30.2	30.2	31.3	120.9
EBITDA	**$ 58.4**	**$ 86.1**	**$ 96.3**	**$ 90.3**	**$ 331.1**
Restructuring (1)	19.0	10.8	12.2	10.4	52.5
Secondary offering fees and expenses (2)	-	6.5	-	-	6.5
Impairment Charges (3)	21.6	-	-	-	21.6
Gain on divestiture (4)	(8.0)	-	-	-	(8.0)
Acquisition Costs	0.3	-	-	-	0.3
Other	-	0.2	-	-	0.2
Adjusted EBITDA	**$ 91.3**	**$ 103.6**	**$ 108.5**	**$ 100.8**	**$ 404.2**
Net Leverage					
Debt payable within one year					$53.1
Long-term debt					726.7
Less: cash and cash equivalents					(360.4)
Net Leverage					**$ 419.4**
Net Leverage Ratio					1.0
Interest coverage ratio					10.1
Sales	**$ 854.4**	**$ 862.5**	**$ 879.3**	**$ 855.7**	**$ 3,451.9**
Adjusted EBITDA as a percent of Sales	**10.7%**	**12.0%**	**12.3%**	**11.8%**	**11.7%**

(1) Includes non-cash restructuring
(2) Fees and expenses associated with the March 2016 secondary offering.
(3) Impairment charges related to fixed assets of $13.6 million and intangible assets of $8.0 million.
(4) Gain on sale of hard coat plastic exterior trim business in Rockford, TN

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Note: Numbers subject to rounding

ADJUSTED NET INCOME AND ADJUSTED EPS

(USD thousands except share and per share amounts)

	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2016	2015	2016	2015
Net income attributable to Cooper-Standard Holdings Inc.	$ 36,362	$ 32,732	$ 107,874	$ 90,215
Gain on remeasurement of previously held equity interest (1)	—	—	—	(14,199)
Restructuring charges	10,430	8,540	33,468	34,809
Secondary offering underwriting fees and other expenses (2)	—	—	6,500	—
Amortization of inventory write-up (3)	—	—	—	1,419
Acquisition costs	—	353	—	1,352
Other	—	60	155	222
Tax impact of adjusting items[4]	(268)	(568)	(1,132)	(2,007)
Adjusted net income	$ 46,524	$ 41,117	$ 146,865	$ 111,811
Weighted average shares outstanding				
Basic	17,469,156	17,294,155	17,388,541	17,137,331
Diluted	18,760,663	18,430,013	18,703,578	18,327,910
Adjusted earnings per share:				
Basic	$ 2.66	$ 2.38	$ 8.45	$ 6.52
Diluted	$ 2.48	$ 2.23	$ 7.85	$ 6.10

(1) Gain on remeasurement of previously held equity interest in Shenya.
(2) Fees and expenses associated with the March 2016 secondary offering.
(3) Amortization of write-up of inventory to fair value for the Shenya acquisition.
(4) Represents the elimination of the income tax impact of the above adjustments, calculated by using the appropriate tax rate for the jurisdiction where each charge was incurred.

FREE CASH FLOW

(USD thousands)

	Three Months Ended Sept. 30,		Nine Months Ended Sept. 30,	
	2016	2015	2016	2015
Net cash provided by operating activities	$ 66,804	$ 53,369	$ 182,045	$ 109,973
Capital expenditures	(35,359)	(33,757)	(116,788)	(129,661)
Free cash flow	$ 31,445	$ 19,612	$ 65,257	$ (19,688)

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2016 GUIDANCE KEY ASSUMPTIONS

	Previous Assumptions (July 28, 2016)	Current Assumptions
NA Production	18.0 Million Units	Unchanged
European Production	21.5 Million Units	Unchanged
Avg. Full Year FX Rates		
Euro	1 EUR = $1.12 USD	Unchanged
Canadian Dollar	1 CAD = $0.77 USD	Unchanged
Mexican Peso	$1.00 USD = 18.1 MXN	Unchanged